

MINUTES  
Governing Board of Directors  
Tuesday, January 31, 2012

Directors Present: David Johnson Ken McGovern Frank DeSalvo  
Bootsie Lauridsen Cindy Maude Don Grosidider  
Reed Dillon Steve Glass Elizabeth Sheils

Directors Absent: Barbara Ballard Carol Hatton Doug Stephens  
Maurice Joy

Staff Present: Cindy Hart, Development Director  
Marilyn Sell, Recording Secretary

A correction to the November minutes: Steve Glass was in attendance and Doug Stephens and Maruice Joy were not.

I Ken McGovern called the meeting to order at 7:35 a.m. with a quorum present. Cards from staff thanking the board for the additional day off in December were circulated.

II Public Comment: None.

III Consent Agenda: November 29, 2011, December 2011 Financials and the CEO Report made up the Consent Agenda.

David had to present the financials to the board without Tracy this morning. Tracy and Pat are teaching an all-day MHFA to the Lawrence Police Department today. David's CEO Evaluation is also on the agenda today making the financial presentation wobbly at best.

Fee revenue is \$600K under budget mostly due to Medicaid limits put in place in April. Medicaid revenue was projected to be \$4.8 million and was actually \$4.2 million. The Center has fewer kids on the SED Waiver—we don't know why. All other revenue categories are close to budget. Expenses are significantly under for the year; however, not enough to compensate revenue.

David fielded questions regarding the purchase of the VFW property; how other MHC are coping with the budget cuts; and, how KanCare will affect our cash flow.

At the Executive Committee meeting last week Ken suggested Tracy present quarterly projections—or maybe projections every six months. Ken advised if the Governing Board would like other financial data to please let Tracy know.

**STEVE GLASS MOVED TO APPROVE THE CONSENT AGENDA; DON GROSDIDIER SECONDED THE MOTION. MOTION CARRIED.**

IV Consider for Action: *Good Friend, Elizabeth Marshall.* Elizabeth is the senior leader and studio owner of Bikram Yoga. As a way to give back to the community, Elizabeth offers free classes to BNC clients.

**DON GROSDIDIER MOVED TO APPROVE THE GOOD FRIEND NOMINATION; BOOTSIE LARUIDSEN SECONDED THE MOTION. MOTION CARRIED.**

*2011 CEO Evaluation.* Ken asked that directors complete the CEO evaluation by February 20 and forward to Marilyn.

V Review & Comment: *Annual Meeting.* The Annual Meeting is scheduled for April 23 from 5:30 to 7:00 p.m. The venue and program format is yet to be determined.

*Benevon.* The training team includes David Johnson, Pat Roach Smith, Cindy Hart, Steve Glass, Kelvin Hack, Linda Robinson and Jill Persinger. The training is April 18 and 19 in Baltimore. We expect the point of entry events will begin in early November.

*Property Update.* At the most recent County Commission meeting, the VFW property was approved ‘hospital.’ The City Commission will have this on their upcoming agenda.

*BrightEHR.* The first installation of BrightEHR Light is this week to a local private practitioner.

Other: Ken draws attention to two handouts: A letter describing the planned audit of the BNC from AGH auditors; and, the article *Kansas mental health centers face growing pressures.*

David and Cindy will attend the MHCA Winter Conference February 21 to 24 where Benevon’s founder and coach will talk Marketing/Fund Development.

VI Adjourn. The meeting adjourned at 8:05 a.m. The next meeting of the Governing Board is scheduled for Tuesday, February 28, 2012, 7:30 a.m. in the Board Room.